

**STATE OF NEW JERSEY**PURCHASE BUREAU
33 WEST STATE ST 9TH FL TRENTON, NJ 08625-0230**PROFESSIONAL CONTRACT**CONFERENCE, BANQUET, AND HOTEL
FACILITY RENTAL STATEWIDE

NUMBER : A75048
DATE : 09/02/09
BUYER : DOREICA HOLT
PHONE : (609) 633-3907
EFFECTIVE DATE : 09/01/09
EXPIRATION DATE : 08/31/11
T-NUMBER : T0364
CONTRACTOR : TINTON FALLS HOTEL LLC

PAGE: 1

TINTON FALLS HOTEL LLC
T/A HOLIDAY INN TINTON FALLS
700 HOPE RD
TINTON FALLS NJ 07724-9713

VENDOR NO. : 412224231 00
VENDOR PHONE : (000)000-0000
FEIN/SSN : 412224231
REQ AGENCY : 822050
PURCHASE BUREAU

AGENCY REQ NO. :
PURCH REQ NO. : 1035773
FISCAL YEAR : 10
COMMODITY CODE : 97165
SOLICITATION # : 20123
BID OPEN DATE : 03/31/09

TERM CONTRACT FROM: 09/01/09 TO: 08/31/11 ESTIMATED AMOUNT: \$.00

1. ORDERING PERIOD: CONTRACT BEGINNING ORDERING PERIOD IS:09/01/09
CONTRACT ENDING ORDERING PERIOD DATE IS:08/31/11
2. F.O.B. POINT: DESTINATION
3. DELIVERY DELIVERY WILL BE MADE WITHIN AS SPECIFIED ELSEWHERE UNLESS
SPECIFIED DIFFERENTLY ON EACH LINE OR UNLESS AN ALTERNATE
DELIVERY SCHEDULE IS INDICATED. AN ALTERNATE DELIVERY
SCHEDULE IS ENCLOSED HEREIN: YES
4. CASH DISCOUNT TERMS: CASH DISCOUNT TERMS ARE 00.00% DAYS.
5. PERFORMANCE BOND: PERFORMANCE BOND REQUIRED: NO ; DATE REQUIRED 00/00/00
AMOUNT \$0 ; PERCENT OF CONTRACT 0.00%
6. RETAINAGE: RETAINAGE PERCENT IS 0.00%
7. COOPERATIVE PROC: THIS CONTRACT IS AVAILABLE FOR POLITICAL SUBDIVISION USE UNDER
THE COOPERATIVE PROCUREMENT PROGRAM NO
8. BID REFERENCE NO: YOUR BID REFERENCE NUMBER IS:
9. AWARDED LINES: YOU WERE AWARDED 1 LINES FROM THE SOLICITATION NUMBER 20123 .
THESE LINES ARE INCLUDED AS A PART OF THIS CONTRACT.

ALL TERMS AND CONDITIONS AS A PART OF SOLICITATION NUMBER 20123 INCLUDING ANY ADDENDA
THERE TO AND ALSO INCLUDING THE BIDDER'S PROPOSAL AS ACCEPTED BY THE STATE ARE
INCLUDED HEREIN BY REFERENCE AND MADE PART HEREOF EXCEPT AS SPECIFIED HEREIN

THIS IS NOTICE OF ACCEPTANCE BY THE DIRECTOR OF THE DIVISION OF PURCHASE AND
PROPERTY ACTING FOR AND ON BEHALF OF THE STATE OF NEW JERSEY, OF THE OFFER
REFERENCED ABOVE BY YOUR FIRM WHOSE NAME AND ADDRESS APPEAR ABOVE.

*** ORIGINAL SIGNED ***

BUYER

DATE

FOR DIRECTOR
DIVISION OF PURCHASE AND PROPERTY

USING AGENCIES CANNOT PROCESS INVOICES FOR PAYMENT OF DELIVERED
GOODS AND/OR SERVICES UNTIL THE PROPERLY EXECUTED BOND HAS BEEN
RECEIVED AND ACCEPTED BY THE PURCHASE BUREAU.

PURCHASE BUREAU (FILE COPY)

PRICE SHEET		PROFESSIONAL CONTRACT			
PURCHASE BUREAU PURCHASE BUREAU STATE OF NEW JERSEY 33 WEST STATE ST 9TH FL PO BOX 230 TRENTON NJ 08625-0230		NUMBER : A75048 T-NUMBER : T0364 CONTRACTOR: TINTON FALLS HOTEL LLC			PAGE 2
LINE NO.	COMMODITY/SERVICE DESCRIPTION	ESTIMATED QUANTITY	UNIT	UNIT PRICE OR PERCENT DISCOUNTS	EXTENDED AMT IF APPLICABLE
00001	UNLESS SPECIFIED OTHERWISE BELOW: SHIP TO: R1 STATE-WIDE ONLY COMMODITY CODE: 971-65-015726 [REAL PROPERTY RENTAL OR LEASE] ITEM DESCRIPTION: CONFERENCE, BANQUET, AND HOTTEL FACILITY RENTAL. USE THIS LINE FOR ALL PURCHASE ORDER AND PAYMENT ACTIVITY FOR THIS CONTRACT. FOLLOW SELECTION PROCEDURES IN THE NOTICE OF AWARD (NOA) FOR METHOD OF ENGAGEMENT. CONFIRMATION TO CONTRACTOR IS VIA PURCHASE ORDER FOR SPECIFIC EVENT AS NOTED ON WRITTEN QUOTE. PRICES ON THE WRITTEN QUOTE CANNOT EXCEED MAXIMUM RATE BID BY CONTRACTOR & CONTAINED IN NOA. ENTER TOTAL QUOTED PRICE IN THIS LINE AS "CATALOG" PRICE WITH A NET OR ZERO DISCOUNT.	1	EACH	NET	

**BEST AND FINAL OFFER
(BAFO)****Conference, Banquet, and Hotel Facility Rental Statewide
09-X-20123**

Do the prices submitted in the bid proposal offer the State a discount?

☒ Yes ☐ No

If yes, indicate below the amount of the discount from the original prices charge by your facility for the services offered in the bid proposal.

☒ I will be offering a discount to the State as indicated below.

6.5% off sleeping room original bid offer

☐ I will not be offering a discount to the State

If no discount is being offered to the State please give an explanation below as to why.

DATA SHEETS

Conference, Banquet, and Hotel Facility Rental Statewide 09-X-20123

Name of Business	Tinton Falls Hotel, LLC		
Address	DBA Holiday Inn of Tinton Falls		
	700 Hope Road Tinton Falls, NJ 07724		
Business Telephone Number	(732) 544-9300		
Business Fax Number	(732) 544-8049		
Contact Person	Margo MacPherson		
Contact Direct Telephone Number	(732) 544-9300 x 701		
Contact Email Address (optional)	mmacpherson@hotelsunlimitedinc.com		
Geographical Location (check one)	Northern <input type="checkbox"/>	Central <input checked="" type="checkbox"/>	Southern <input type="checkbox"/>
Indicate below if the facility in compliance with (check where applicable):			
<input checked="" type="checkbox"/> American Disabilities Act <input type="checkbox"/> NJ Barrier Sub Code <input type="checkbox"/> Both			
Provide the facility's cancellation policy:			
In the event of a cancellation, client will owe 50% of the contracted amount as liquidated damages.			

BAFO

Audio, Video Information	
Does the facility provide the audio visual equipment or does it use an outside contractor?	
<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
If no please provide the following information:	
Name of audio visual supplier	Versatile Corporate Concepts
Address of supplier	1358 Hooper Ave, Toms River, NJ 08753
Supplier Telephone Number	732-929-0845
Supplier Fax Number	732-929-1950
Supplier Contact Person	Ozzy La Milia
Contact Telephone Number (if different from above)	732-292-1114
Contact Email Address	ozzy@versatiledjs.com
<p>Prices for all audiovisual services and equipment offer under this contract must be attached to this page (including subcontracting prices if applicable), if no prices are attached the State will assume that all audio and video is all inclusive at no extra charge to the State.</p>	

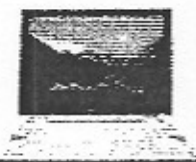
Technical Support	
<p>Technical support shall be provided upon request. The cost for this service shall be submitted with the bid proposal, if no cost is submitted the State will assume that technical support will be provided at no cost to the State</p>	
Year One	Year Two
\$100.00 per hour	\$125.00 per hour

VERSATILE

CORPORATE CONCEPTS

Where Corporate Vision
Becomes Reality

Audio Visual Pricing Guide



Audio Set-up	
Fender Portable 250 watts PA Includes: 2 speakers w/stands	\$139.00
Small Pro PA System Includes: 2 speakers/ mixer/ amp/ stands	\$189.00
Professional Audio Set-up Includes: 4 speakers & stands / 6 channel mixer/ amp / CD player	\$289.00
16 Channel Mixer / Amp Includes: 2 XR JBL 600 watts speakers w/stands	\$389.00

Microphones & Accessories	
Wireless Handheld Microphone w/ transmitter	\$119.00
Wireless Lavalier Microphone w/ transmitter	\$119.00
Tabletop Omni Directional Microphone	\$65.00
Conference Table Microphone	\$65.00
Handheld Microphone	\$25.00
Microphone Stand (table or floor)	\$5.00
Polycom Soundstation / Conference Phone	\$99.00
Polycom Extension Microphone	\$20.00

Players & Recorders	
Denon Dual CD Player	\$125.00
CD & Cassette Combo Player	\$100.00
CD / DVD / Cassette Player	\$69.00
Blu-Ray Disc Player	\$99.00
S-VHS Player / Recorder	\$55.00
Mini DVD Camcorder Package	\$125.00
Canon G12 Package (Broadcast Quality)	\$275.00

Projectors	
LCD XGA Projector (1900 lumens)	\$349.00
LCD XGA Projector (2500 lumens)	\$449.00
LCD XGA Projector (3500 lumens)	\$649.00
Carousel Slide Projector	\$80.00
3M Overhead Projector	\$49.00

Computer / Printers / Faxes	
Fax / Printer	\$99.00
Lap-Top (250 GB - 4 GHZ - Microsoft Office - Windows XP)	\$149.00

TV & Computer Monitors	
19" Monitor (Computer or HD TV)	\$65.00
27" / 32" HD TV Monitor	\$139.00
42" HD TV Plasma Monitor (requires 2 people for transport)	\$379.00

Screens & Dress Kits	
6' Screen w/skirt	\$49.00
8' Screen w/skirt	\$79.00
6'x8' Fast Fold w/Skirt (Front/Rear Projection)	\$150.00
7.5'x10' Fast Fold w/Skirt (Front/Rear Projection)	\$200.00
10'x12' Fast Fold w/Skirt (Front/Rear Projection)	\$250.00

Miscellaneous	
Tripod Art Easel	\$15.00
Laser Pointer	\$15.00
Projector Cart w/Skirt	\$15.00
Flipchart Easel w/Pad	\$25.00
60', 75', 100' AC Cable	\$10.00
25', 50', 75' VGA Cables	\$25.00
Multi Outlet Power Strip	\$5.00
Table Top Podium	\$79.00
Standing Podium	\$149.00

Technician Rates	
Monday - Friday (Hourly)	\$75.00
Saturday and Sunday (Hourly)	\$125.00
Holidays (Hourly)	\$200.00
Prices subject to change without notice and subject to prevailing NJ State sales tax.	

Larger Events	
Staging • Lighting • Sound Reinforcement	
PLEASE CALL FOR PRICING	

Daily rental pricing
(Please call for weekly rental pricing)
Rental prices can vary on actual
configuration but are close
to the prices specified here

732-292-1114
Fax. 732-292-1099
www.versatilecorp.com
info@versatilejs.com

B4FO

Meeting Room Rates

Provide prices for meeting, conference rooms below. All prices for meeting, conference and breakout rooms must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will not be eligible for award considered. Duplicates of this sheet may be made if necessary.

Room Name	Seating Style	Seating Capacity	Year 1 Rates	Year 2 Rates
Steelwing Ballroom	Classroom	210	\$1,200.00 + 20% Srv Chg	\$1,200.00 + 20% Srv Chg
Sapphire Ballroom	Classroom	95	\$600.00 + 20% Srv Chg	\$600.00 + 20% Srv Chg
Salon A	Classroom	10	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg
Salon B	Classroom	10	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg
Salon C	Classroom	20	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg
Salon D	Classroom	20	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg
Salon A-B	Classroom	25	\$300.00 + 20% Srv Chg	\$300.00 + 20% Srv Chg
Salon C-D	Classroom	40	\$350.00 + 20% Srv Chg	\$350.00 + 20% Srv Chg

BATO

Meeting Room Rates

Provide prices for meeting, conference rooms below. All prices for meeting, conference and breakout rooms must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will not be eligible for award considered. Duplicates of this sheet may be made if necessary.

Room Name	Seating Style	Seating Capacity	Year 1 Rates	Year 2 Rates
Parlor Room	Classroom	10	\$225.00 + 20% Srv Chg	\$225.00 + 20% Srv Chg
Sterling Ballroom	Conference	150	\$1,200.00 + 20% Srv Chg	\$1,200.00 + 20% Srv Chg
Sapphire Ballroom	Conference	70	\$600.00 + 20% Srv Chg	\$600.00 + 20% Srv Chg
Salon A	Conference	10	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg
Salon B	Conference	10	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg
Salon C	Conference	15	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg
Salon D	Conference	15	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg
Salon A-B	Conference	20	\$300.00 + 20% Srv Chg	\$300.00 + 20% Srv Chg

BAFD

Meeting Room Rates

Provide prices for meeting, conference rooms below. All prices for meeting, conference and breakout rooms must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will not be eligible for award considered. Duplicates of this sheet may be made if necessary.

Room Name	Seating Style	Seating Capacity	Year 1 Rates	Year 2 Rates
Salon A-B	Banquet	40	\$300.00 + 20% Srv Chg	\$300.00 + 20% Srv Chg
Salon C-D	Banquet	70	\$350.00 + 20% Srv Chg	\$350.00 + 20% Srv Chg
Parlor Room	Banquet	15	\$225.00 + 20% Srv Chg	\$225.00 + 20% Srv Chg
Sterling Ballroom	Crescent Rounds	175	\$1,200.00 + 20% Srv Chg	\$1,200.00 + 20% Srv Chg
Sapphire Ballroom	Crescent Rounds	80	\$600.00 + 20% Srv Chg	\$600.00 + 20% Srv Chg
Salon A	Crescent Rounds	10	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg
Salon B	Crescent Rounds	10	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg
Salon C	Crescent Rounds	10	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg

B4FD

Meeting Room Rates

Provide prices for meeting, conference rooms below. All prices for meeting, conference and breakout rooms must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will not be eligible for award considered. Duplicates of this sheet may be made if necessary.

Room Name	Seating Style	Seating Capacity	Year 1 Rates	Year 2 Rates
Salon C-D	Conference	30	\$350.00 + 20% Srv Chg	\$350.00 + 20% Srv Chg
Parlor Room	Conference	8	\$225.00 + 20% Srv Chg	\$225.00 + 20% Srv Chg
Sterling Ballroom	Banquet	350	\$1,200.00 + 20% Srv Chg	\$1,200.00 + 20% Srv Chg
Sapphire Ballroom	Banquet	160	\$600.00 + 20% Srv Chg	\$600.00 + 20% Srv Chg
Salon A	Banquet	20	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg
Salon B	Banquet	20	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg
Salon C	Banquet	20	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg
Salon D	Banquet	20	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg

BACD

Meeting Room Rates

Provide prices for meeting, conference rooms below. All prices for meeting, conference and breakout rooms must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will not be eligible for award considered. Duplicates of this sheet may be made if necessary.

Room Name	Seating Style	Seating Capacity	Year 1 Rates	Year 2 Rates
Salon D	Crescent Rounds	10	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg
Salon A-B	Crescent Rounds	20	\$300.00 + 20% Srv Chg	\$300.00 + 20% Srv Chg
Salon C-D	Crescent Rounds	35	\$350.00 + 20% Srv Chg	\$350.00 + 20% Srv Chg
Sterling Ballroom	Theatre	460	\$1,200.00 + 20% Srv Chg	\$1,200.00 + 20% Srv Chg
Sapphire Ballroom	Theatre	205	\$600.00 + 20% Srv Chg	\$600.00 + 20% Srv Chg
Salon A	Theatre	25	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg
Salon B	Theatre	30	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg
Salon C	Theatre	45	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg

BAPT

Meeting Room Rates

Provide prices for meeting, conference rooms below. All prices for meeting, conference and breakout rooms must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will not be eligible for award considered. Duplicates of this sheet may be made, if necessary.

Room Name	Seating Style	Seating Capacity	Year 1 Rates	Year 2 Rates
Salon D	Theatre	45	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg
Salon A-B	Theatre	60	\$300.00 + 20% Srv Chg	\$300.00 + 20% Srv Chg
Salon C-D	Theatre	90	\$350.00 + 20% Srv Chg	\$350.00 + 20% Srv Chg
Parlor Room	Theatre	20	\$225.00 + 20% Srv Chg	\$225.00 + 20% Srv Chg

Break Out Room Rates (if applicable)

provide prices for breakout rooms below. All prices for breakout rooms must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will not be eligible for award considered. Duplicates of this sheet may be made if necessary.

Seating Capacity	Year 1 Rates	Year 2 Rates
10	\$175.00 + 20% Srv Chg	\$175.00 + 20% Srv Chg
20	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg
25	\$300.00 + 20% Srv Chg	\$300.00 + 20% Srv Chg
40	\$350.00 + 20% Srv Chg	\$350.00 + 20% Srv Chg
95	\$600.00 + 20% Srv Chg	\$600.00 + 20% Srv Chg
100		
100		
100		
100		

BACD

Food Service Rates

Provide prices for food services below. All prices for meals must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will not be eligible for award considered. Duplicates of this sheet may be made if necessary. Provide the unit pricing for all meals, or snacks etc. For example if the State is to be charged per person, per dozen, per gallon etc.

	Year 1 Rates	Year 2 Rates
Meal Plan A	\$50.00 + 20% Srv Chg	\$52.50 + 20% Srv Chg
Meal Plan A1	\$28.00 + 20% Srv Chg	\$29.50 + 20% Srv Chg
Meal Plan B	\$62.00 + 20% Srv Chg	\$65.00 + 20% Srv Chg
Meal Plan B1	\$37.00 + 20% Srv Chg	\$39.00 + 20% Srv Chg
Meal Plan C	\$68.00 + 20% Srv Chg	\$71.50 + 20% Srv Chg
Meal Plan C1	\$41.00 + 20% Srv Chg	\$43.00 + 20% Srv Chg
Continental Breakfast	\$6.95 + 20% Srv Chg	\$7.50 + 20% Srv Chg

BAF

Food Service Rates continued

Provide prices for food services below. All prices for meals must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will not be eligible for award considered. Duplicates of this sheet may be made if necessary.

	Year 1 Rates	Year 2 Rates
Plated Breakfast	\$9.95 + 20% Srv Chg	\$10.50 + 20% Srv Chg
Buffet Breakfast	\$12.95 + 20% Srv Chg	\$13.50 + 20% Srv Chg
Plated Lunch	\$16.95 + 20% Srv Chg	\$18.00 + 20% Srv Chg
Buffet Lunch	\$17.95 + 20% Srv Chg	\$19.00 + 20% Srv Chg
Box Lunch	\$9.95 + 20% Srv Chg	\$10.50 + 20% Srv Chg
Plated Dinner	\$24.95 + 20% Srv Chg	\$26.00 + 20% Srv Chg
Buffet Dinner	\$26.95 + 20% Srv Chg	\$28.00 + 20% Srv Chg
Evening Reception	\$21.95 + 20% Srv Chg	\$23.00 + 20% Srv Chg

BAPD

Food Service Rates continued

Provide prices for food services below. All prices for meals must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will not be eligible for award considered. Duplicates of this sheet may be made if necessary.

	Year 1 Rates	Year 2 Rates
Snack Only	\$6.50 + 20% Srv Chg	\$7.00 + 20% Srv Chg
AM Break	\$3.95 + 20% Srv Chg	\$4.25 + 20% Srv Chg
PM Break	\$6.50 + 20% Srv Chg	\$7.50 + 20% Srv Chg

Exhibit Charges

Provide exhibit charges below and if applicable the type of exhibit space provided. All charges must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will not be eligible for award considered. Duplicates of this sheet may be made if necessary.

Exhibit Space	Year 1 Rates	Year 2 Rates
Salon A, B, C, or D (each)	\$200.00 + 20% Srv Chg	\$200.00 + 20% Srv Chg
Sapphire Ballroom	\$600.00 + 20% Srv Chg	\$600.00 + 20% Srv Chg

(B4FO)

Lodging Rates

Please prices for lodging below. All prices for lodging must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will be eligible for award considered. Duplicates of this sheet may be made if necessary.

Pie below the following

Standard lodging rates

Best and final Offer (BAFO)

Discount off of original bid price submitted

[illegible]

(BAFO) Parking Fee (if applicable)					
Does this facility charge for parking? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No					
If yes please provide prices for parking below. All prices for parking must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will not be eligible for award considered. Duplicates of this sheet may be made if necessary.					
Provide below the following					
<ul style="list-style-type: none"> Standard parking rate Best and final Offer (BAFO) Discount off of original bid price submitted 					
Description (if applicable)	Standard Rate	Year 1 Rates	BAFO or Discount	Year 2 Rates	BAFO or Discount

NOTE

ALL PRICES MUST BE SUBMITTED ON THE ABOVE PRICE SHEETS. ANY OTHER PRICE SUBMISSION WILL NOT BE ACCEPTED AND THE BID PROPOSAL WILL BE DEEM NON-RESPONSIVE AND NOT ELIGIBLE FOR AWARD CONSIDERATION.